



Neal Family Vineyards Fact Sheet

ADDRESS: 716 Liparita Ave,
Angwin, CA 94508

WEBSITE: www.NealVineyards.com/

PHONE: 707.965.2800

SOCIAL MEDIA: Instagram: [@NealVineyards](https://www.instagram.com/NealVineyards)
Facebook: [@NealVineyards](https://www.facebook.com/NealVineyards)

**VINTNER,
FOUNDER &
OWNER:** Mark J. Neal

OVERVIEW: Family owned and operated, Neal Family Vineyards is a boutique winery that specializes in crafting Cabernet Sauvignon from meticulously farmed, 100% Biodynamic®, and 100% estate vineyards on Neal Family's signature Howell Mountain and Rutherford Dust properties in Napa Valley.

**FARMING &
WINEMAKING
PHILOSOPHY:**

Neal Family Vineyards believes great wines come from great ingredients that only organic and Biodynamic® vineyards can produce. After taking a leading role in the implementation of certified organic and Biodynamic® agricultural practices in Napa Valley, Neal Family continues to commit to organic and Biodynamic® practices. All four of the winery's estate vineyards have been certified organic by CCOF since 2009 and certified Biodynamic® by Demeter Biodynamic® since 2021. In 2022, Neal Family became the first Napa Valley vineyard to achieve Regenerative Organic Certified® as recognized by the Regenerative Organic Alliance (ROA).

WINES: Unlike most wineries, Neal Family typically releases their wines four-to-five years after harvest, depending on when Mark Neal deems them ready. Their flagship wines are two single vineyard 100% Cabernets: the 2021 Howell Mountain Estate Cabernet Sauvignon and the 2021 Rutherford Dust Cabernet Sauvignon. Both average between \$100 and \$110 per 750ml bottle. The 100% 2021 Napa Valley Cabernet Sauvignon (\$70) is sourced from the Howell Mountain Estate and Rutherford Dust Estate vineyards. Neal Family also produces a Rutherford Dust Vermentino (\$42).



Neal Family has a second wine label called One & Only Collection, in honor of Mark's parents. The label launched in 2021 and its current releases include the 2021 One & Only Mariah Vineyards Pinot Noir (\$52) and the 2021 One & Only Blanc de Blanc (\$75) both from Mendocino – Neal Family's first Sparkling.

The wines are sold primarily direct-to-consumer through the tasting room, though they are also available in select markets throughout the country.

**Tasting and
Tours:**

The winery tasting experience is highly personalized. The tasting room is open by appointment only Monday – Saturday. Each tasting features a private sampling of four estate-grown wines and a tour of the caves, winery, and vineyards. Tastings are available at 9:30 a.m., 11:00 a.m., 1:00 p.m., and 2:30 p.m. and are priced at \$75 per person. Virtual tastings are available upon request.

Tasting appointments can be made by either calling 707.965.2800, emailing info@nealvineyards.com or visiting www.NealVineyards.com/.

**Jack Neal and Son
Vineyard (JNS)
Management:**

Mark Neal also owns and operates Jack Neal and Son (JNS) Vineyard Management, the largest organic farming company in Napa and one of the largest Biodynamic® farming companies in the country. Of the 40 or so vineyard management companies in Napa, JNS is the second oldest and currently manages Biodynamic® farming for 720 acres of vineyards.

PRINCIPALS:

Mark Neal – Proprietor, Viticulturalist, Vintner, Wine Director
Laura Neal – Marketing
Martin Mackenzie – Winemaker
Jeff Keene – Assistant Winemaker
Jessica Neal – Assistant Winemaker
Demitria Neal – Marketing and Sales
Alex Kefalos – Assistant Wine Estate Director
Tina Galambos – Vice President JNS
Mark Viter – Chief Financial Officer NFV/JNS
Roberto Alfaro-Andrade – Vice President & General Manager at JNS
Zeus – Vineyard Dog

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